



Get On Board!

HBAT Membership Benefits

Top Reasons to Join the HBA Today!

1. Three-in-One Membership

When you join your local HBA, you receive the benefits of three memberships. You automatically become a full member at the state level (Home Builders Association of Tennessee - HBAT) and national level (National Association of Home Builders- NAHB). That's three memberships for the price of one.

2. Powerful Advocacy

Every day, the NAHB, the HBAT and your local association work to defeat excessive regulations that are driving up the cost of housing or to support favorable legislation. That puts money back in your pocket and saves you valuable time! Plus members are kept informed with prompt regulatory and legislative alerts.

3. Access to Critical News & Information

Knowledge is your best defense in this rapidly changing industry and association membership is the single, most authoritative source of housing information. Your membership insures that you will be in the know. With timely news membership mailings, HBAT magazines, special-interest newsletters and publications, plus continuous access to NAHB and HBAT's members-only websites, you get the latest building information as soon as it is released. A professional staff member is only a phone call away at your local HBA, the HBAT or NAHB to help you find the information you need.

4. Nationally Recognized Educational Programs

NAHB's nationally recognized educational programs can give you a competitive edge. The NAHB University of Housing offers hundreds of educational programs in a variety of formats, including a number of designation programs to help NAHB members gain and keep a competitive edge. No matter what your specialty is, NAHB has the curriculum, instructors and prestige to boost your success and teach you how to reduce costs, increase your profit margins and effectively deal with today's toughest issues through continuing education.

5. Invaluable Networking Opportunities

With an alliance of 2,500 HBAT members and 140,000 plus NAHB members, as well as local association members, association membership is a one-stop networking shop. From local networking receptions and monthly membership meetings, to state and national conventions, committees and other special events, there are hundreds of ways for you to meet and build relationships with fellow professionals, customers and supporters.

6. Access to Expert Advisors

Wouldn't it be great to have a team of industry experts at your disposal to address your specific business questions for free? When you become a member, you get instant access to NAHB's distinguished economists, legal research staff, financial experts, librarians and regulatory and technical specialists. They provide free legal advice on such issues as builder liability, contracts, zoning, impact fees, the environment and technical assistance on wetlands issues, sewer and water regulations as well as safety regulations.

7. Exposure to the Latest Building Products and Services

As a member, you can attend NAHB's trade shows and expositions at a low member price and get a firsthand look at all the latest products, materials and technologies in all types of building. The Builders' Show brings together the industry's most important global manufacturers and suppliers in one place. See more than 565,000 net square feet of exhibits, over 1,500 exhibitors and plenty of educational sessions.

8. Establish Yourself as an Industry Leader

HBA members have opportunities to grow professionally by joining a committee or board at the local, state or national level. As a leader of the organized industry, you can help guide the future of home building and development in Tennessee.

9. Professional Recognition

Enhance your professional credibility and visibility by belonging to one of the Nation's most highly respected and widely known trade associations. Not sure how to do that? Get involved. Join a committee. Attend your membership meetings. Become a Spike. Teach a class. Work on a community service project. Become a Congressional Contact. Do just one of these and you will see, professional recognition comes easy when you get involved!

10. Industry Publications

As a member of the HBA, you will receive a subscription to the Tennessee HomeBuilder, the bi-monthly magazine that keeps you up-to-date on important issues and events. You will also receive the HBAT e-newsletter that will keep you informed and up-to-date on the legislative issues affecting the home building industry.

11. Fun, Fun, Fun

All work and no play makes for a dull association. The Home Builders Association offers a variety of social events such as our Annual Summer Meeting, Installation Banquet and Member Mixers. All are great ways to have fun and get to know your fellow members.

12. MEMBERSHIP PAYS!

Want to turn your membership into a PROFIT CENTER? Let us tell you how! The HBAT Rebate Program now has more than 50 Manufacturer Brands, offering builder members a rebate regardless of volume. The average rebate per builder is \$1,206.93. For more information on this program, call 1-866-849-8400.

Members also enjoy rebates from companies such as VERIZON Wireless, FEDEX, GM, Office Depot and many others! Just go to the HBAT website and find out more: www.hbat.org.

TRAVEL DISCOUNTS get special rates on weekend and vacation getaways priced 10-75% below other travel websites. All members can participate in this member savings program. Simply sign up at www.snazzytraveler.com/HBAT and start saving NOW.